

# **Customer Service Strategy** 2024-2027

### **GUIDING PRINCIPLES**

- Our focus is the customer
- Our services are simple, accessible and easy to understand
- We offer our customers various service options
- Our staff are knowledgeable and skilled in delivering exceptional service
- We strive to continually improve our services and measure our performance
- We leverage new and existing technology to improve service delivery

## **QUALITY** COMMITMENTS

- Solution oriented
- Timely
- Easy to access
- Professional

### **Create a culture** centred on the customer

### Deliver a positive and consistent customer experience Build trust and credibility with our customers

- Establish customer experience implementation team
- Expand customer service standards
- Promote customer service guidelines and procedures
- Leverage employee recognition program to promote service excellence

## **Empower staff** to deliver customer service excellence

### Ensure staff have the appropriate knowledge and skills Provide staff with efficient tools and resources

- Create and maintain a centralized knowledge base
- Enhance cross-departmental communication
- Develop and deliver customer service training programs
- Strengthen and promote online customer service toolbox for all staff

- Establish customer service performance measures

- Improve customer service processes on a regular basis

### Leverage technology to improve customer convenience

- Expand online self-serve capabilities for customers
- Utilize new and enhance existing technology systems
- system (CRM)
- Automate data analytics and reporting



## **Continuously improve** the way we serve our customers

### **Proactively respond to our customers changing needs** Leverage opportunities to enhance efficiencies

- Develop customer experience feedback program
- Conduct a citizen satisfaction survey

### Modernize and automate services

- Leverage data analytics to drive improvements
- Implement a customer relationship management

# 2024-2027 Implementation Roadmap

		2024				2025				2026				2027			
		Q1	Q2	Q3	Q4												
1	Create a culture centred on the customer																
1.1	Establish customer experience implementation team																
1.2	Expand customer service standards																
1.3	Promote customer service guidelines and procedures																
1.4	Leverage employee recognition program to promote service excellence																
2	Empower staff to deliver customer service excellence																
2.1	Create and maintain a centralized knowledge base																
2.2	Enhance cross-departmental communication																
2.3	Develop and deliver customer service training programs																
2.4	Strengthen and promote customer service toolbox for all staff																
3	Continuously improve the way we serve our customers																
3.1	Establish customer service performance measures																
3.2	Develop customer experience feedback program																
3.3	Conduct a citizen satisfaction survey																
3.4	Improve customer service processes on a regular basis																
4	Leverage technology to improve customer convenience																
4.1	Expand online self-serve capabilities for customers																
4.2	Utilize new and enhance existing technology systems																
4.3	Implement a customer relationship management system (CRM)																
4.4	Automate data analytics and reporting																